

Job Offer Inside Sales (m/f/d)

Your tasks:

- support of the account teams with all sales tasks, such as acquiring new customers, preparing offers, making appointments, etc.
- maintenance and care of a fixed customer base
- competent contact person for customer inquiries with technical solution expertise
- support in calculation of margins for proposal submittals
- independent implementation and monitoring of own projects such as the maintenance renewal process
- planning, organization and support of sales activities such as mailings, call-out days etc.
- maintenance and expansion of the CRM system

Your profile:

- experience at inside sales of an IT company
- demonstrable success in direct sales of demanding IT solutions
- motivation, responsibility and technical understanding as well as a keen perception
- strong communication skills and customer orientation
- service, flexibility and capacity for teamwork
- very good spoken and written German and English skills

We offer you:

- a demanding task with a lot of freedom and responsibility in a company with well-known references
- a rapidly expanding market in which you can look after projects on your own responsibility
- the opportunity for continuous education
- the chance to benefit from the know-how of an expert team that contributes to the customer's success with innovative solutions
- teammates who take exchange and mutual support for granted
- a friendly working atmosphere with kicker and dartboard to provide balance and fun in the office
- only 500 meters to the public transport (S-Bahn) or two kilometers to the highway



Interested?

We look forward to receiving your application by email to HR@netdescribe.com

We guarantee to treat your application as confidential.

Unfortunately, applications sent to another e-mail address or by post cannot be processed.

If you have any questions, simply pick up the phone and dial 089-215 4868-0.