

# See All Ways

Close the exposures of today, to prevent the attacks of tomorrow

### The Big Disconnect:

#### **Was Sie sehen:**

#### **Aber was Sie nicht sehen:**

**Fehlkonfigurationen** 

veröffentlichtes S3 Bucket

SMB Signing deaktiviert

Default Passwörter



#### **Identitäten**

- Probleme mit der Gruppenmitgliedschaft
- Übermäßige Schreibrechte
- zwischengespeicherte Anmeldeinformationen



#### **Schwachstellen**

- Follina CVE-2022-30190
- PrintNightmare CVE-2021–34527
- Log4j CVE-2021-44228



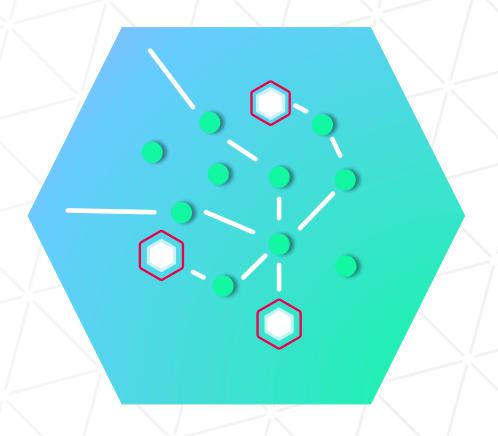
#### Konfig der Sicherheitskontrollen

- Deaktivierte Endpoint Protection Platforms
- Multi-Factor Authentication nicht konfiguriert
- veraltete Signaturen



#### **Active Directory**

- Gruppenmitgliedschaft
- Anmeldeskript hinzufügen
- DC Sync





### The Impact of the Big Disconnect

Current approach is not working

### What we hear from our customers:

- Lists that never end despite prioritization tools
- Broken communication between IT and Security Teams

Costly, periodical pen-testing

Lack of context

- Lack of coverage and unified view of risk
- We are still getting breached

### We need a different approach



"Establish regular **repeatable** cycles as part of your **continuous** threat exposure management program — guaranteeing consistent threat exposure management **outcomes**"



### **Continuous Threat Exposure Management**

"Exposure extends beyond vulnerabilities. Even taking a risk-based vulnerability management (RBVM) approach might not be sufficient. Fixing every known vulnerability has always been operationally infeasible."

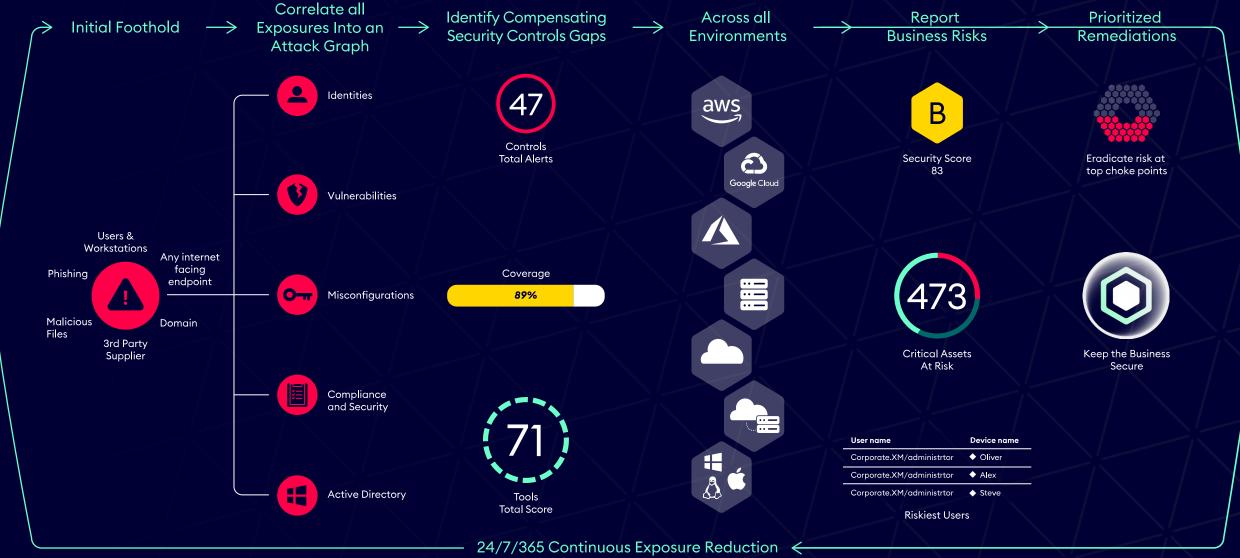
"A CTEM program goes beyond self-inflicted vulnerabilities and takes the "attacker's view," beyond the traditional common vulnerabilities and exposures (CVEs)"

Gartner



### XM Cyber Attack Path Modeling Engine

A platform engineered for efficiency



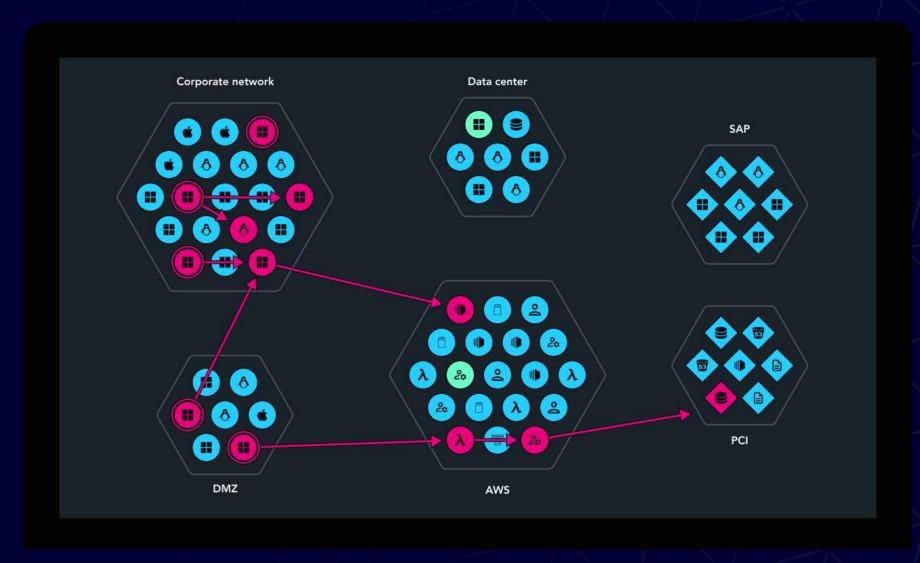
### From Attack Paths to Attack Graph

Reveal all exposures

Single view across your on-prem and cloud networks

Direct resources on remediating choke points

Harden your environment to continuously reduce exposures





Our customers report 80% fewer issues to remediate by knowing where to disrupt attack paths.

### **Continuous Exposure Management Platform**

Across On-prem, Cloud, SaaS, and Hybrid

#### **Attack Path Analysis**

Attack graph view from any breach point to critical assets

#### **Exposure Insights**

What's at risk, security controls gaps trends, compliance & board reporting

Cloud **Security**  **Active Directory** & Credential **Exposures** 

> **Vulnerability Management**

**Attack Surface Risk Reduction** 

**Attack Path Modeling Engine**  **Security Controls** 

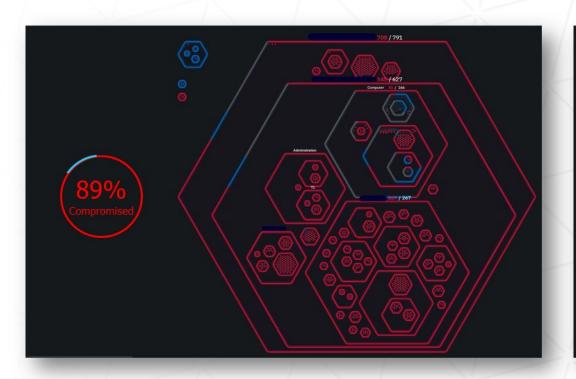
#### **Prioritized Remediation**

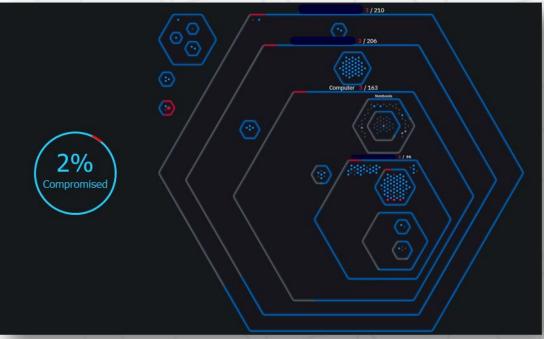
Laser-focused risk removal

Monitoring

### **Attack Surface Risk Reduction**

The power of attack graphs and choke point remediation



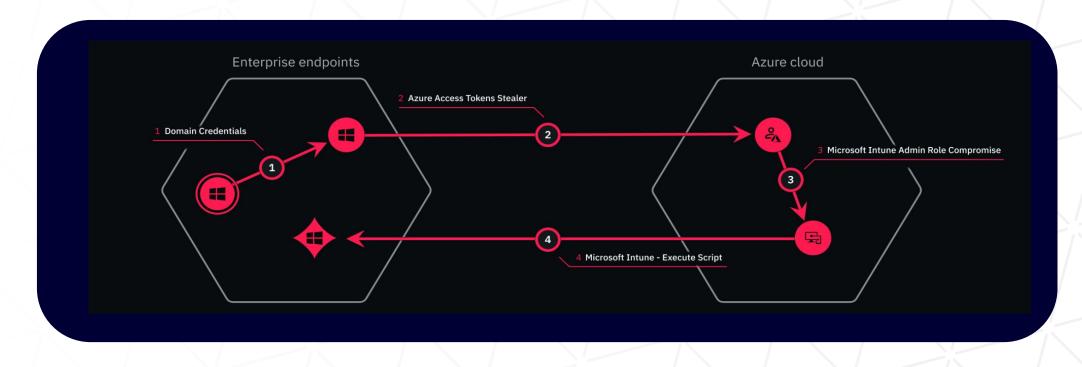


Quick Win with a Huge Impact: One Choke Point Technique (Print-Nightmare) Remediation!



### **Cloud Security**

Reduce exposures and prevent the next attack from the enterprise to the cloud and back again



Identify exposure as change happens

Allow Digital
Transformation to happen
at the speed of business

Minimize volume/cost of pen tests

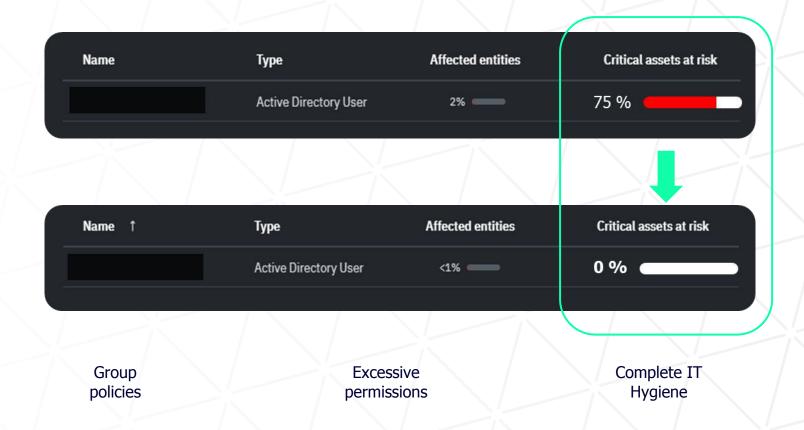
Reduce the resources required to mitigate top risks

Control the critical risks impacting digital transformation



## **Active Directory and Credential Exposures**

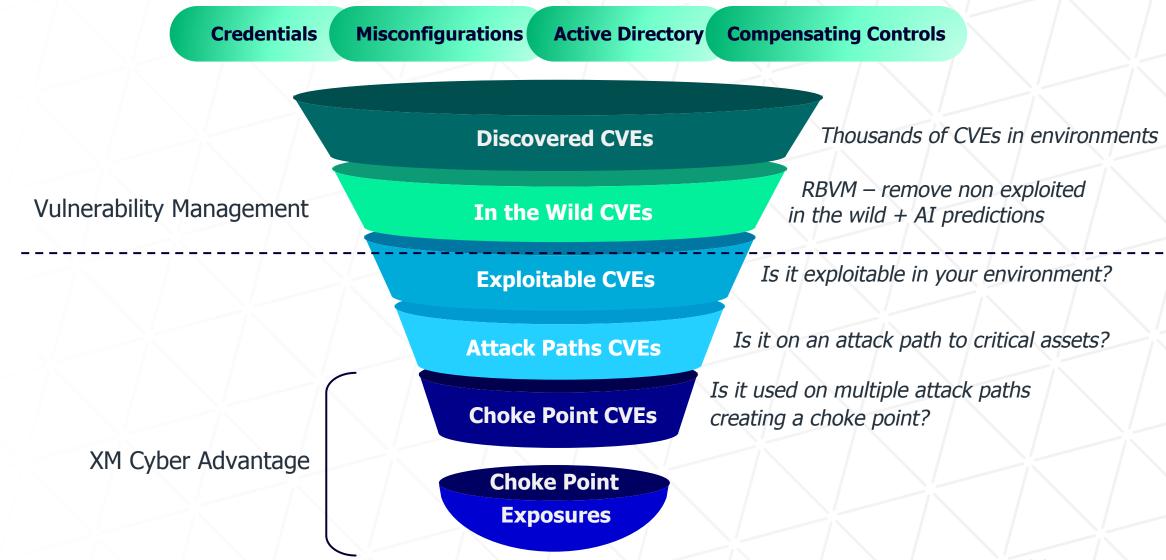
Eradicate Active Directory and credential exposures across on-prem and cloud environments





# **Rethink Vulnerability Management**

Focus remediation efforts on CVEs on critical attack paths and choke points



### **Security Controls Monitoring**

Close security gaps

93 **Supported tools** 

















Continuous validation for cybersecurity tools (in-cloud and on-prem) that are well-configured and functioning

### **Supported Standards**











**Automating Compliance** validation with standards like ISO, NIST, PCI, SWIFT, GDPR and others

### 6,250 **Supported Critical Security Controls**

Continuous Vulnerability Management

**Email and Web Browser Protections** 

Deploy EDR on systems throughout your network

Incident Response and Management

Inventory and Control of Hardware Assets **Penetration Tests** and Red Team **Exercises** 

Prioritizing security gaps remediation based on high impact risk scoring, alongside recommendations for steps to improve



# **Drive forward your cyber security intiatives**



















# **Economic Impact of XM Cyber Exposure Management Platform**

Better Prepare Against Future Threats and Pave the Way to Continuous Exposure Management

Role	Industry	Region	Device count
Cybersecurity Leader	Financial Services	Europe	10,000
Chief Security Information Officer	Manufacturing	Global	20,000
Director of Information Security, GRC	Insurance	United States	5,000
Head of IT Infrastructure	Retail	Global	300,000

394%

Return on investment with a payback in less than 6 months

\$12.4M

**Reduction** in costs associated with remediation, fines, customer costs, lost revenue, and brand reputation rebuilding

\$1.4M

**Reduction** in penetration testing costs

90%

**Reduction** in the likelihood of a severe breach

FORRESTER®



# Leading a new converged market



### Keep the business secure with XM Cyber



#### **Answer Critical Questions**

Gain complete visibility of what's putting the business at risk and the insights needed to take precise and decisive preventative actions



#### **Prioritize Game-Over Issues**

Using advanced attack graph analysis, pinpoint the exposures that need to be remediated to proactively keep the business secure



#### **Continuously Reduce Risk**

24/7 monitoring of your environment for new exposures that emerge as a result of the dynamic environment, with accurate remediation of the exposures that matter



