PRESS RELEASE

Xantaro and NetDescribe enter into strategic partnership

Hamburg/Munich, 14 March 2024 - Xantaro, Europe's leading solution provider for high-performance networks and security solutions, and NetDescribe, a specialist in automated and highly scalable IT solutions for performance, compliance and security in complex IT infrastructures, will work together as strategic partners with immediate effect. The two companies have signed an agreement to this effect.

Xantaro has been successfully designing, building, operating and maintaining high-performance networks for international telecoms providers, service providers and enterprises across Germany and the UK since 2007. Juniper Networks and Nokia stand as its key technology partners in this endeavour.

NetDescribe advises and supports companies in setting up secure and stable IT environments. Together with selected technology partners, including the leading Splunk expert in the DACH region, NetDescribe optimises and automates the processes of numerous companies to ensure trouble-free operation - on premises and in the cloud. The focus is on network and security automation, so far exclusively for enterprise customers.

Gerold Arheilger, CEO Xantaro Group: *"We are extremely pleased to have NetDescribe as a strategic partner. Both Xantaro and NetDescribe have been trusted advisors in the field of high-performance networks for over 16 years, each with a different focus. Through our partnership, existing and new customers of Xantaro and NetDescribe will now have access to a wide range of new solutions and technologies. We are confident that together we can offer a unique portfolio of solutions that is unrivalled in the market."*

Elmar Prem, Managing Director of NetDescribe GmbH: *"As a specialised provider of network and security performance solutions in the areas of multicloud, hybrid and data centre monitoring, we are looking forward to the partnership with Xantaro. Both already stand for a strategy in which customer satisfaction takes centre stage. As a result, our customers will benefit even more from additional services and the broader solution portfolio. With our shared understanding of success, combined with our values, we will set new standards in the market as strategic partners."*

About Xantaro

Xantaro is a leading international solution provider for carriers, service providers and enterprises. As a "trusted advisor" to more than 300 customers, Xantaro offers an end-to-end service portfolio covering the planning, design, delivery, implementation, operation and maintenance of components and services of completely different network layers and manufacturers: from optical transport systems to IP/MPLS service platforms, Carrier Ethernet products, data centre and virtualisation solutions, voice and video applications through to complete product life cycle management. Services include independent advice on investment decisions and the selection of system technology, delivery and smooth integration of components as well as specially developed value-added services for the operation, further development and security of existing network infrastructures. The Xantaro Group employs over 160 people at locations in Munich, Frankfurt, Cologne, Hamburg and London.

About NetDescribe

NetDescribe GmbH, headquartered in Munich, has been implementing highly scalable solutions as a trusted advisor for more than 15 years, helping large companies and public institutions in Germany, Austria and Switzerland to optimise their IT processes. The holistic portfolio includes analysis, development, implementation, support and managed services. Based on future-orientated technologies, NetDescribe is one of the leading specialists for dynamic and transparent monitoring in real time. This provides customers with insights into the areas of security, observability and resilience at all times, enabling them to make agile decisions, ensure internal and external compliance and operate efficient risk management.

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